



FOR SALE | LAND

# N 7TH STREET

Crisfield, MD 21817



## SALE OVERVIEW

**SALE PRICE:** \$75,000

**LOT SIZE:** 0.173 Acres

**APN #:** Map 102 Parcel 1778

**ZONING:** Commercial

**MARKET:** Crisfield

**CROSS STREETS:** W Main Street

## PROPERTY DESCRIPTION

0.17 +/- of waterfront acres located on N 7th Street in Crisfield, Md.



**RICK TILGHMAN, CCIM, CPM**

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**TONNEY INSLEY**

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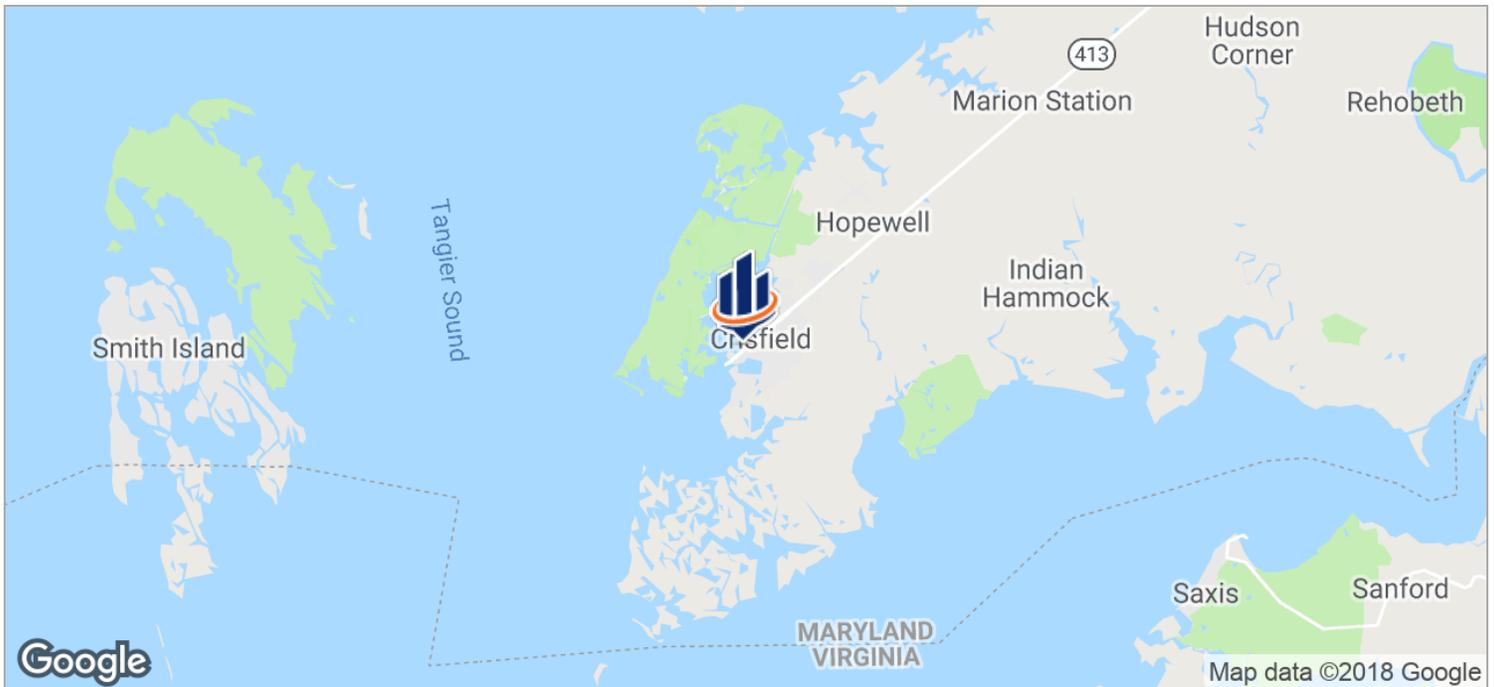
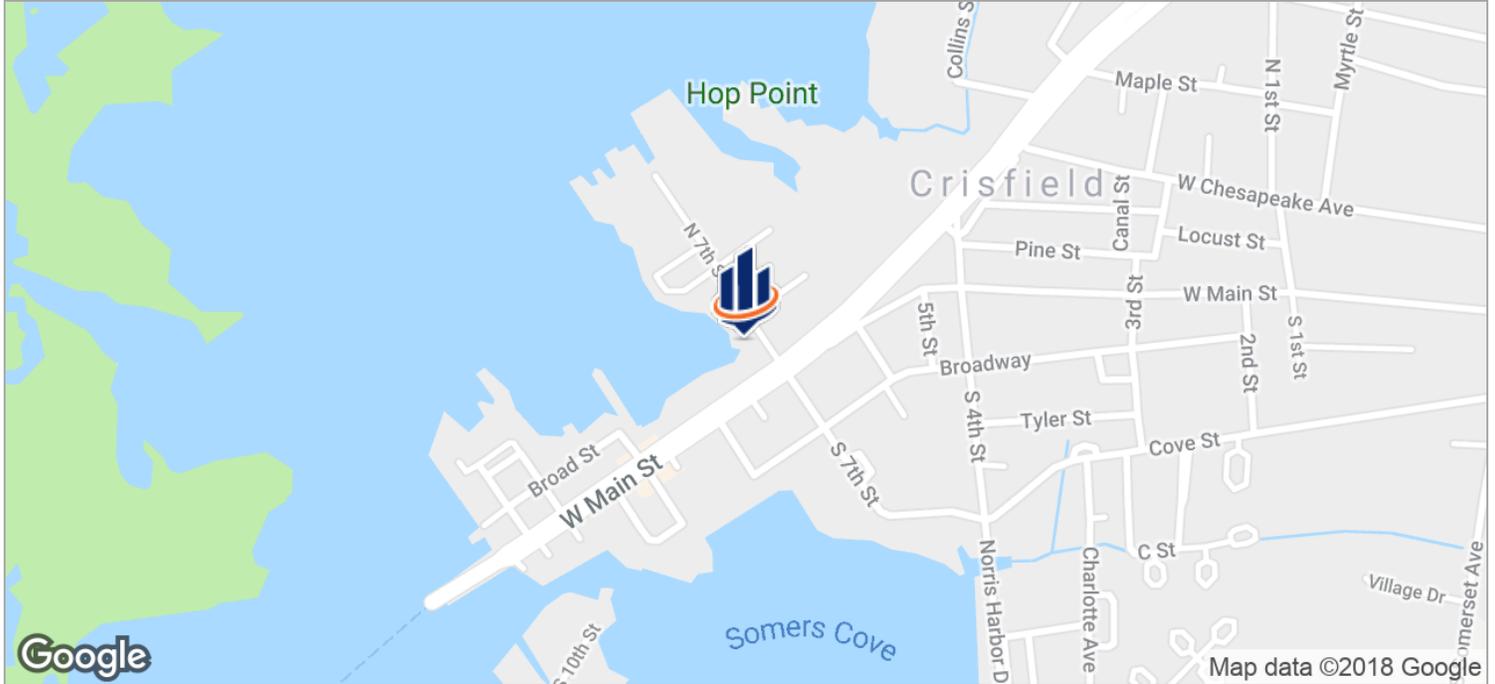
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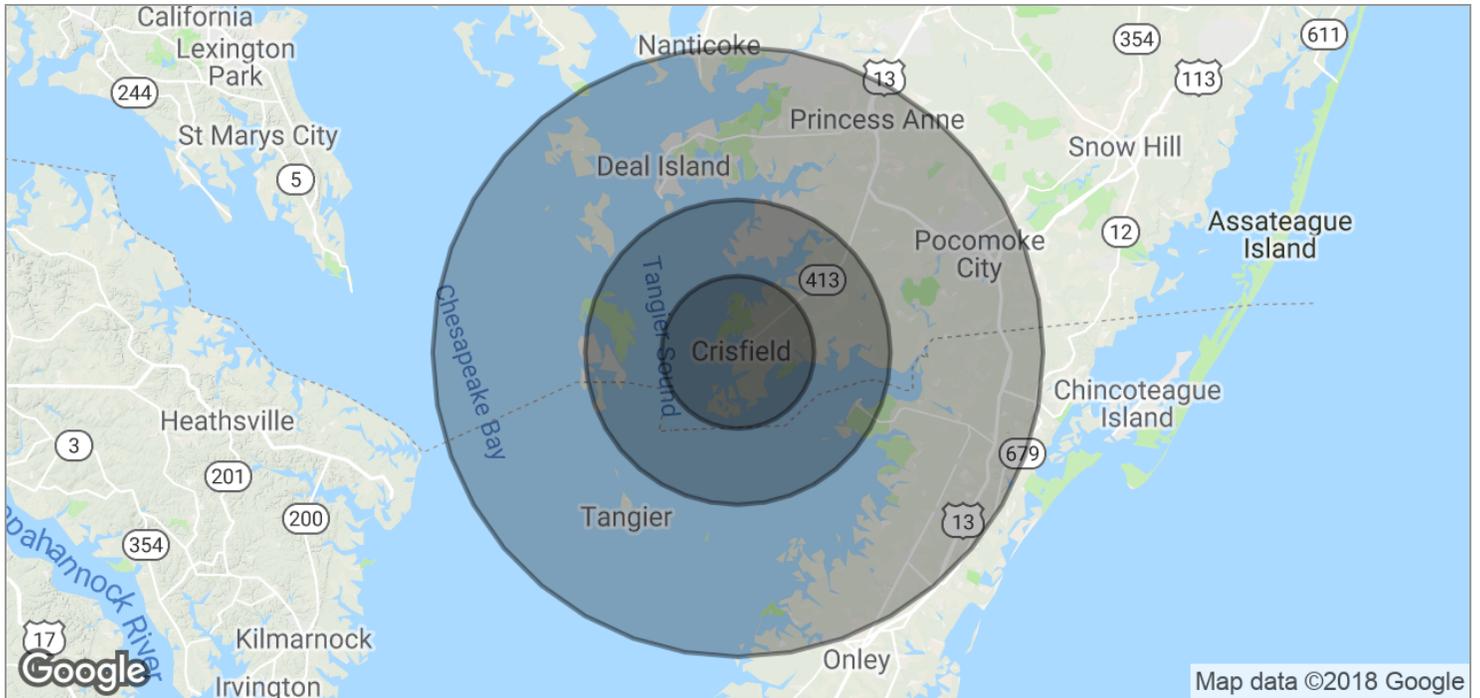
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POPULATION	5 MILES	10 MILES	20 MILES
TOTAL POPULATION	4,161	6,174	31,470
MEDIAN AGE	43.6	44.7	41.0
MEDIAN AGE (MALE)	44.6	45.4	38.9
MEDIAN AGE (FEMALE)	42.5	43.8	43.3

HOUSEHOLDS & INCOME	5 MILES	10 MILES	20 MILES
TOTAL HOUSEHOLDS	1,897	2,678	10,474
# OF PERSONS PER HH	2.2	2.3	3.0
AVERAGE HH INCOME	\$44,502	\$48,799	\$50,951
AVERAGE HOUSE VALUE		\$230,358	\$175,037



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## Rick Tilghman, CCIM, CPM

Director of Property Management  
SVN | Miller Commercial Real Estate

Rick Tilghman, CCIM serves as Director of Property Management for SVN/Miller Commercial Real Estate specializing in the asset management of commercial properties; Retail, Office, Industrial, Multi-Family and Condo Associations.

Tilghman also serves as a Senior Advisor specializing in the sales and leasing of commercial properties. Since starting his Commercial Real Estate career in 2005, Tilghman has been involved in over 500 commercial real estate transactions.

Prior to joining SVN, Tilghman served as a sales manager for Carmax Laurel Toyota where he increased sales volume by 1,200 cars per month. Tilghman was responsible for approximately 15 sales consultants and their training, consulting, closings and customer service. Career highlights for Tilghman include being named "Top Manager" nationwide and holding the title for record number of car sales in one month.

Active in his community, Tilghman currently serves as the Chairman for Junior Achievement of the Eastern Shore, member of the Lion's Club, and is head coach of the boy's varsity soccer at Salisbury Christian School; he is also a member of the Salisbury Area Chamber of Commerce.

Tilghman earned the prestigious Certified Commercial Investment Member [CCIM] designation within his first 2 years in the business and has earned his Certified Property Manager [CPM] designation.

### Memberships & Affiliations

CCIM - Certified Commercial Investment Member  
CPM - Certified Property Manager  
ICSC member - International Council of Shopping Centers  
NAR - National Association of Realtors  
CAR - Coastal Association of Realtors

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## Tonney Insley

Advisor

SVN | Miller Commercial Real Estate

### PRE-REAL ESTATE BACKGROUND

Born in Salisbury, MD the oldest of two kids, I was an athlete all through my life into college. I attended Gettysburg College and majored in English. After graduating, I spent 15 years in Washington, DC working as a marketing professional.

### WHY I WORK IN REAL ESTATE

I returned to Salisbury after getting married and having two awesome boys with my wife. We wanted to be closer to family and have a greater sense of community. I started my career in commercial real estate to pursue and expand on three guiding principals:

- Learning and excelling personally and professionally
- Being honest in all facets of my life
- Maintaining life balance

### MY ROLE AS AN SVN ADVISOR

I take my job very seriously and am committed to helping clients create opportunity and realize potential. I believe strongly in customer service and recognize that time is perishable, so I always get back to clients in the timeliest manner possible.

I am continuously expanding my network of loyal clients, fostering lengthy, trusting relationships based on my guiding principals and genuine affection for my work. I like helping people. I see my role with clients, whether they are landlords, tenants, buyers or seller, as a member of a team trying to achieve a defined goal.

I treat all my assignments as my clients would... they are the most important focus for me at that time.

### MY ROLE WHEN I AM NOT WORKING

My family comes first and I see my role as a husband and father as my #1 job. I finish my day by coming home to a super supportive wife and to my two crazy kids, Warner & Everett.

## Memberships & Affiliations

National, Maryland and Coastal Association of Realtors

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